# **LLOYD GEORGE MANAGEMENT**

Specialist Investors in Asia and Global Emerging Markets



#### **Fund Details**

Fund manager	Irina Chistyakova	
Domicile	Dublin	
Benchmark	RTS Index	
Launch date	6 February 1997	
Fund size	US\$21.42m	
Price	US\$72.05	
Min. initial investment	EUR250,000	
Subsequent subscript	tion NS	
Dealing day	weekly on Tuesday	
Investment manageme	ent fee 1.5%	
Performance fee		
10% with 15% hurdle rate		

#### **Fund Codes**

Sedol	0040147
ISIN	IE0000401475
Bloomberg Ticker	SIBINCA ID

#### **Administrator / Custodian**

#### Northern Trust International Fund Adminstration Services (Ireland) Limited

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# **Dealing Details**

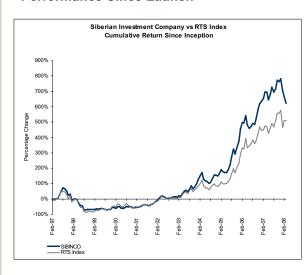
Dealing instructions need to be received not later than 5:00pm two Business Day prior to the Dealing Day.

NAV information of this fund and other LG funds can be found on Reuters, page LGMHA and Bloomberg, page LGMX. Funds are dealt on a forward pricing basis and the published information is for indication only.

## **Investment Objective**

The principle investment objective of the Fund is to provide shareholders with long-term capital appreciation through investment primarily in a diversified portfolio of traded securities of Russian companies whose principal business activities are in the regions of the Russian Federation located east of the Ural Mountains.

#### **Performance Since Launch**



\*Performance data of The Siberian Investment Company Plc are in US\$ terms and net of investment management fee and performance fee. The fund performance figures includes dividend/income reinvestment and the benchmark is a price return index that does not include reinvestment of dividend/income. Investors should be aware that past performance should not be considered a guide to future performance.

## **Performance Overview (%)**

	Fund	Benchmark
Since Inception	620.5	508.8
Last mth	-6.2	-0.5
Last 3 mths	-18.2	-10.3
Last 6 mths	-11.9	-0.9
YTD	-18.2	-10.3
CY 2007	22.5	19.2
CY 2006	50.7	70.7
CY 2005	90.5	83.3
CY 2004	26.8	8.3
Annualised		
1 yr	-9.3	6.1
3 yrs	37.2	45.3
5 yrs	43.2	41.2
Since Inception	19.5	17.7

## **Top Ten Holdings**

Company	Sector	% NAV
Ufaneftekhim Rub	Materials	6.8
GAZ	Consumer Discret.	6.4
Gazprom ADR	Energy	6.0
Sberbank Rossii	Financials	4.7
Norilsk Nickel	Materials	4.7
Avtovaz	Consumer Discret.	4.7
Mobile Telesystems	Telecom.	4.4
Sibirtelecom Rub	Telecom.	4.3
Comstar United Tel	Telecom.	4.1
Evraz Group SA	Materials	4.1
Total		50.2
No. of Holdings		30

# Market Cap (US\$bn)

	Fund	Benchmark
< 1 bn	28.1%	0.6%
1-5 bn	31.4%	8.6%
> 5 bn	40.5%	90.8%
Weighted average (US\$bn)	35.6	101.5

# **Risk Statistics**

	Since inception
Alpha	0.58
Ann. volatility (fund)	35.88
Ann. volatility (benchmark)	48.93
Sharpe ratio	0.44
Tracking error (ex post)	27.97
Information ratio	0.06

<sup>\*</sup>Please note that for periods of less than three years, data may not be statistically significant.

Source: Lloyd George Management. All data as at last business day of the previous month (31.03.2008) unless otherwise stated. The price of units of the Fund and the income from them may fluctuate and is not guaranteed. All performance is calculated on a NAV to NAV basis. Past performance is not indicative of future performance. This factsheet is for information purposes only and is based on sources believed to be reliable. It should not be construed as an invitation to purchase or sell shares of the Fund. This information is for sole use of intended recipients and must not be copied or the information disseminated in whole or part to third parties without the written consent of the issuer. LGM accepts no liability for any loss or damage caused by reliance on or use of the information in this factsheet. Benchmark data source: RTS Index.



### **Investment Approach**

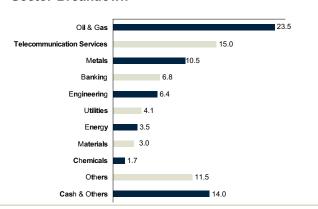
Lloyd George Management is an active manager and our investment approach emphasises bottom up stock selection, which we believe is our major opportunity to add value. We seek inefficiencies in the valuation of companies aim to invest in well managed, high quality, sustainable growth companies with strong capital management. This may include value or cyclical companies that are restructuring to follow a more sustainable growth path. Our intensive company research gives us the conviction of view to focus on the long term; to identify attractive investment opportunities independently of market indices and to invest across the market cap spectrum.

# About Lloyd George Management

Lloyd George Management is an Asian and global emerging market specialist, established in 1991, with investment management as our sole activity. We now have assets under management of US \$12.7bn, and a team of 29 investment professionals, based in our offices in Hong Kong, Singapore, Mumbai, Tokyo, Oman, London and Florida. The focus of our investment is on active equity management and we are primarily stock driven investors. The majority of our assets are in long only mandates, although we do have two long short funds.

We manage a wide variety of mandates including Asia Pacific, Asia ex Japan, Developed Asia and Global Emerging Markets. In addition we have considerable experience in managing more specialist mandates including Greater China, India, Asian Natural Resources and Asian Small cap. For example, we have been managing Greater China mandates since 1993. Our client base is primarily institutional, although we deliver our services through both Funds and, for larger mandates, separate accounts. Lloyd George Management is a private company, majority owned by our executives, including our founder and Chief Executive, Robert Lloyd George.

#### Sector Breakdown



# **Fund Manager's Commentary**

#### **Fund Performance**

In March 2008, the Russian market fell again by 0.6% as investors kept showing concern over the continued subprime crisis. The Fund declined more strongly by 6.2%, which was due mostly to a 40% mark down in value of two large holdings whose trading was halted as a result of current investigation by the Russian tax authorities.

Telecoms and consumer discretionary were among the top performers - up 4.25% and 2.3% respectively, and the Fund benefited from its overweight position in both sectors. Specifically, GAZ, a diversified auto producer with a dominant market share in road-building machinery, buses and trucks that benefits from continued booming demand in the infrastructure sector, was up 13.26%. Among other outperformers was Sibirtelecom, a fixed-line regional telecom service operator, that was up 12.5% on the back of reporting strong FY07 results, with revenue up 16%yoy and profits up 123%yoy.

## Key Changes to the Portfolio

With respect to investment changes, we reduced our exposure to utilities by trimming our positions in Hydro OGK and UES due to deteriorating company specific fundamentals. We increased our allocation to materials by initiating positions in LSR (a regional cement producer), Polymetal (a leading gold and silver miner), and Chelyabinsk Zinc Plant. We also increased our exposures to regional telecoms by adding to Sibirtelecom and Comstar.

# **Current Market Outlook**

Russia continues to have enormous systemic resilience to the current global turmoil and is expected to show healthy growth even in the case of a U.S. recession. This is why we remain convinced that the market offers attractive investment opportunities, driven by accelerating consumer demand and attractive valuations. In the current environment of deteriorating market sentiment, the fund will maintain its strategy of achieving long-term capital appreciation through a selection of stocks with attractive valuations, stress-tested earnings growth and underleveraged balance sheets. The Fund would also seek to increase its exposure to consumer and infrastructure-related stocks.

# Risk warning

- Investment involves risk. Share prices may fall as well as rise.
- Funds invested in emerging markets and in smaller companies may involve a higher degree of risk.
- Exchange rates and currency flunctuations may affect the value of an investment.
   Investment in LGM Funds maybe unlawful in some jurisdictions.
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   This fact sheet is for general information only. Reference should be made to the Fund's offering documents for full details of the risks involved.